

We United LLC
One-stop solution for your business needs

# From the Desk of the Managing Director

Dear All,

Our world today is a global village and we live in troubled times. If you think that the two facts are unrelated, think again. Turmoil in the world's largest economy is reflected in some small measure in every part of the world and even if the word "recession" remains a very vague fiscal concept for many, another term, "inflation" is familiar enough and dreaded by everyone. The concept of "troubled times" may be distant, or even far fetched, but in due course, in some way or another, it will affect each one of us, both personally and professionally.

I wish neither to be stern nor harsh, but some simple advice can help you face what the future might hold. Be productive and proactive at work. No one asks you to die for the company or stay late in the office; but during your regular hours, do what you are meant to do, do it well and do a little extra. Be responsible. No one will come and feed you what you need. Instead, you have to approach them, discuss your concerns and sort it out on the table so that at the end of the day, you will have peace of mind. No one will come and catch you for your mistakes, but make sure that every single mistake will be a lesson for you. We don't want that same mistake to be the reason for another mistake. Learn from it and live with it. In time, you'll see that you have the courage to take up bigger responsibilities in your work and your life. It is a misconception that no one notices the mistakes you make or the shortcuts you take. They are; and we are only being lenient.

We are just like your doting parents, waiting for their little children to learn and correct themselves. Oftentimes generous bosses allow lazy or irresponsible members of their team to continue with their erratic habits, hoping they will change. But a day may come when it is too late to undo your past mistakes, or correct your wrong behaviour. Don't wait for that day. Oftrepeated mistakes, even the smallest ones, are noticed more quickly, but forgiven very slowly when an organization is battling bigger trouble.

In your personal life, I recommend that you save as much as you can from your earnings, and as much of that in cash as possible, which is readily accessible to you. Our future may be uncertain, but there is no reason why we should not be well prepared for whatever it holds.

Wishing you luck and prosperity,

Sincerely,

Basheer P.A. Backer Managing Director

## We United LLC

# One-stop solution for your business needs

### **About Us**

A professional **Multi-Service Company** dedicated to its principle "**First Impression is the Best Impression**," We United LLC was established in the year 2006 by its present Managing Director. We started by supplying drivers and a few cleaners as well as re-renting vehicles to some of the leading companies in Qatar. Realizing the burgeoning needs of our clients, we started procuring own vehicles and enhanced our efficient workforce to attend to our clients' increasing demands. From then on, We United LLC was known in the market as one of the leading service-oriented companies in the State of Qatar.

Our goal for the future is firmly grounded in our everyday practices. We aim to lead the industry by offering the most efficient and cost-effective services whilst maintaining the highest quality, to provide complete satisfaction to our clients. We make every effort to constantly fine-tune all aspects of our services to the utmost satisfaction to our clients. We offer various services which include:

- General Trading
- Construction and Maintenance
- Staffing Solutions
- Car Rental and Transport
- Limousine Services
- Relocation Services
- General Cleaning Services
- Catering Services

Our foremost priority is to assess the clients' requirements, provide them with a complimentary report on the issues and sketch up the most effective and efficient solutions best suited to their needs. From this assurance we've earned our reputation as the "One stop-solution for your business needs."

## **Our Vision**

"We United LLC will lead the industry by giving most efficient and cost-effective services whilst maintaining the highest quality services to provide complete satisfaction to our clients."

## **Our Mission**

"We United LLC will provide the best service experience by delivering personalized customer services, in line with professional standards, at very reasonable cost."

# **Our Principles**

## 1. Wisdom & Respect

We promote fair judgment not only to our clients, but among our dedicated workforce also. We treat each person with dignity, respect and professionalism. We understand the limitations of one's action, knowing what one does and does not know.

We uphold long-term business relationships with our clients. We embrace a diversity of ideas, cultures, ethnicities and backgrounds to enhance our value to our customers.

## 2. Excellence & Quality

Our products and services will be the "best in class." We deliver excellence, strive for continuous improvement and respond positively to changes, in order to meet our clients' satisfaction. Each of us is responsible for the quality of whatever we do. We live in our philosophy of "whatever we do, we do it well!"

## 3. Unity and Teamwork

We work together co-operatively and collectively. We collaborate and empower one another to achieve our ambitious common goals.

We value teamwork because we understand that innovation, creativity and quality decisions are best nurtured in group exchanges of thoughts, ideas and advice.

### 4. Nurturing New Ideas, Creativity & Innovation

We continue discovering new ideas, nurturing and putting them to test. We continue creating new ways on how to improve our services to our customers' satisfaction.

We challenge ourselves to "rock the boat" to accelerate growth and profitability, rather than doing "business as usual."

### 5. Integrity, Honesty & Accountability

We are dedicated to our principle, "First Impression is the Best Impression." We are professional and honest in our working relationships. We strive for equity and fairness in our decision making and in our treatment of one another. We honour our commitments to our customers, employees and shareholders. We hold ourselves to the highest ethical and performance standards.

### 6. Trust & Loyalty

We value trust and loyalty to our clients, to each other and to the firm. We are willing to make sacrifices and investments to strengthen our relationships and gain trust from our clients, suppliers, employees and share holders, because we believe that it is the key to our sustainable growth.

## 7. Empathy towards Community Responsibility

We value the law and respect its importance in society. We respect our clients, our attorneys, our staff and believe in an environment that offers equal opportunity.

We are active participants in our communities and encourage employee involvement in civic and charitable communities.

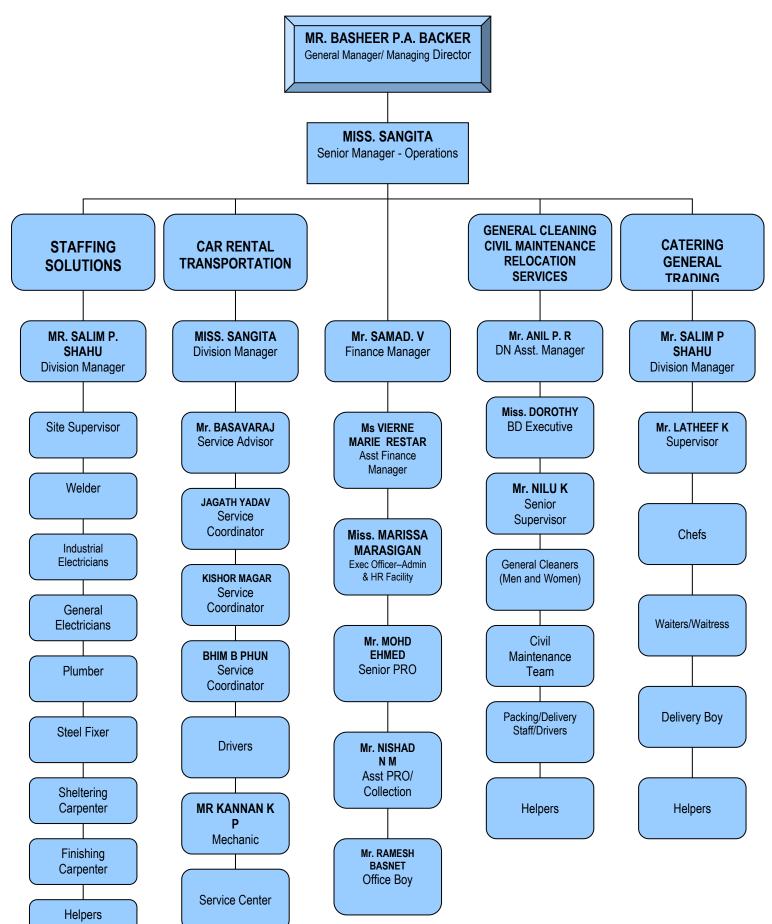
## 8. Dedication to every client's needs and success

We are committed to a "Customer Comes First "philosophy. We are passionate about strong and long-lasting customer relationships.

We deliver our products and services to our customers, with quality and excellence to help them succeed. We anticipate the needs of clients and always strive to exceed their expectations.

We make sure that we keep them up-to-date by constant communication, showing them that we care, asking them the right questions and listening to their concerns, to be able to respond with the best advice on products and services, whether over the phone, on the web or in person.

# Our Management



# **Our Offerings**

We United LLC is a shop where you can stop for solutions to all your business needs. We earned our reputation in 6 years as a dedicated service provider in the state of Qatar. Our group has experienced substantial growth in every sector of the company, which has expanded and adapted to meet the challenges of the industry while satisfying an international customer base. Our detailed services are as follows:

# • General Trading

Our expansive inventory includes everything from paper supplies, cleaning supplies, janitorial equipment, to floor care, maintenance products and sanitary cleaning chemicals.

Our specialty is fulfilling the needs of everyone, from building service contractors, janitorial services, schools, colleges, day-care centers, hospitals, nursing homes and businesses, as well as government agencies and military organizations.

We provide products to cleaning and maintenance departments, home owners, maid services, healthcare facilities, carpet cleaning contractors, floor care professionals and more.

#### **Our Products**

- Air Fresheners and Dispensers
- Aerosol Cleaners
- Brooms and Brushes
- Can Liners
- Carpet Care Products
- Carpet Sweepers
- Cleaning Equipment
- Cleaning Wipes
- De-greasers
- Dilution Control
- Disinfectant Cleaner
- Duster and Dusting
- Floor Care Accessories
- Floor Care Products
- Floor Finishing
- Floor Pads, Screens
- Glass Cleaners
- Gloves

- Laundry Detergent
- Maintenance Tools
- Marble / Stone Polishing
- Micro fibre Products
- Mopping Equipment
- Mop—Wet & Dry
- Odour Control
- Outdoor Cleaning
- Restroom Products
- Scrappers
- Signs (Safety & Floor)
- Sponge & Scrubbers
- Spray Tanks
- Stain Removers
- Tile & Grout Cleaning
- Window Cleaning
- Wiper & Cloths
- Wood Floor Products

## • Construction and Maintenance

We United LLC offers complete general maintenance solutions for corporate and residential environments. The dynamic and adaptable team serve to drive through turnkey projects. Their strength lies in the ability to provide complete engineering coverage to the whole state of Qatar, allied with flexible management and bespoke solutions, developed to meet individual customer needs. Be it an investor protecting his assets or a proud homeowner looking for complete maintenance and emergency response solutions, We United is "Always at your service."

Our technical expertise ensures effective maintenance of essential services such as power, lighting, heating, air-conditioning, ventilation and water. Our regular services are the following:

#### Civil Maintenance

- Flooring works and Maintenance
- Tile and Marble Fitting and Maintenance
- Mechanical Works and Maintenance
- Electrical Works and Maintenance
- Plumbing Works and Maintenance
- Welding Works and Maintenance
- Carpentry Works and Maintenance
- Partition Works and Maintenance
- Painting Works and Maintenance
- Interior Decoration

#### Other Maintenance Works

- Special Services for water tank cleaning
- Pool Maintenance
- Reactive Maintenance
- Pest Control
- Landscaping Services
- Concierge Services

# • Staffing Solutions (Manpower Supply)

We pride ourselves on providing reliable local staffing services on a national scale. Our company is well-equipped to understand, anticipate and respond to the evolving staffing needs of the industry. We are constantly developing and optimizing staffing solutions to provide the right individual in a short span of time.

We provide flexible service options to our clients for long-term and short-term contracts, to meet their needs and solve specific challenges. Our staffing solutions are designed to help your business maintain efficiency and productivity, no matter what workforce issues you face.

Our goal is to be our clients' first choice for all their staffing needs. Through our superior services and integrated business solutions, we offer a full variety of staffing options. We aim to be the first choice of employment for our field employees and full-time staff.

Our Services: Temporary/ Contract, Temp-to Hire, Direct Hire, Project

- **Temporary-** Flexible, short-term staff additions or replacements.
- ➤ **Temp-to-Hire** Transition to full-time employee on hours-worked basis.
- ➤ **Direct Hire-** Staff recruitment and placement on a fee-for-service basis. Positions start from entry level.
- ➤ **Direct Hire-** Staff recruitment and placement on a fee-service basis. Positions range from entry to executive level.
- ➤ **Project-** Seasonal or project-specific workforce, with or without supervision.

### Our current manpower exceeds 200 which could be categorized as follows:

- Skilled Manpower Industrial Welders, General Welders, Duct Men, Pipe Fitters, Steel Fixers, Tile Fitters, General Electricians, Industrial Electricians, Electrical Supervisors, Plumbers, Furniture Workers, Carpenters, Shuttering Carpenters, Masons, Painters.
- Semi-skilled Manpower General Workers, Helpers or Labourers and General Cleaners.
- Drivers Light Driver, Bus/ Heavy Drivers and Trailer Drivers.
- ➤ Office Assistance Office Boy, Tea / Coffee Boys and Guards.

# • Car Rental, Transport & Limousine Services

Can you imagine a car renting experience without miles of paperwork, incomprehensible jargon and rules, and the hidden traps? Can you imagine a hassle-free car rental experience? Well, at We United Car Rental we aim to get you the best!

We United Car Rental believes in delivering personalized customer service as well as professional standards at affordable cost. This is exactly why we have worked hard and dedicated ourselves to deliver a fleet of modern cars with a wide range of choice.

Supplementary facilities available include specialized transportation services well-trained to handle child care, in addition to corporate transportation. As a leading professional service company, we always focus on clients' comforts to provide them a memorable experience.

We have a team of friendly, highly-trained staff, who are ready and waiting to help you with all your needs in vehicle rental. Trust We United Car Rental to organize all your transportation needs and get the best service ever in vehicle rental!

#### **Our Fleets**

Holding above 382 vehicles, our brand new fleet consists of small, medium and large commercial vehicles of all types such as pick ups, vans, coasters and buses, from different brands. We also have SUVs, 4x4s, and sedan cars which maybe rented on short-term and long-term basis.

#### **Chauffeur Drive**

Chauffeurs are available 24/7 at We United. Advance reservation of one-day before the desired date shall be made by client due to increasing demands. Rates will vary depending on the time and the kind of cars the client wishes to use. Our chauffeurs are professionals and trust worthy. Expect a safe and relaxing drive with our chauffeurs.

#### **Rental Procedures**

Anyone can book a vehicle by calling our hotline no. +974 4444 7401/ 02 or by emailing us at <a href="mailto:solutions@weunitedllc.com.qa">solutions@weunitedllc.com.qa</a>. All renters or drivers must have a valid Qatari driving license or international license which should be presented upon renting the vehicle. The client can pay by cash, cheque or credit card. Vehicles may be collected or delivered within Doha City limits during normal office hours, free of charge.

#### Rates

The minimum rental period is 24 hours for any vehicle. Rates are quoted in Qatari Riyals and are subject to change without prior notice. Rates vary based on the kind of vehicle and the rental period the client wishes to take. Our rates are inclusive of the following:

- ✓ Full comprehensive insurance
- ✓ Maintenance and Repairs
- ✓ Replacement vehicle in case of breakdown, accident or during the service period.

## Relocation Services

We United offers a premium relocation service to its clientele. We provide a full and personalized service for all our clients with the objective to absorb all the stresses related to relocation. Our aim is to provide you with a range of unique relocation services designed to minimize disruption and make efficient use of your time during the moving process.

We United team offers an efficient, reliable and caring approach to move your home. We provide you with a professional, ethical and courteous service at a very reasonable cost. We focus on shifting residential houses, but would also be happy to have a look at various projects and its different needs and requirements. Our services include:

- Supply wholesale priced boxes and packing materials
- Pack, move and unpack
- Remove boxes on completion

# • General Cleaning Services

We United maintains highly trained staff with high-tech machinery and provides customers with the best in class service. We also offer special service packages customized to meet clients' needs, that effectively focus on customized requirements and provide clients the highest level of satisfaction.

We offer a vast array of services tailored to requirements ranging from basic cleaning to comprehensive cleaning programs, to ensure a clean and safe environment for your employees. The following cleaning services are customized to the clients' needs:

### **Spiderman Cleaning Service**

Windows can be the first thing that visitors notice when they arrive at your home or building or hotel. In order for them to enjoy the views, you must keep your windows clean and protected. We United is able to give you professional window cleaners who will do regular cleaning which will improve the appearance and protect the glass.

We use state-of-the-art equipment to get the job done professionally, and to give you the best professional window cleaning available. We take our business seriously and our clients' satisfaction is our primary goal.

#### **Regular Domestic Cleaning**

Do you have trouble getting your house cleaned? We United can offer its cleaning services, the best ever. We supply all areas of Qatar with quality domestic cleaners who accomplish excellent and personalized house cleaning service to our clients' expectations. Regular cleaning services are available on daily, weekly or monthly basis. full

#### **Deep Cleaning for First Occupation**

Delivering the highest professional service to ensure that your site is cleaned to utmost satisfaction within the scheduled time, is our specialty. With many years of experience performing clean ups for industrial factories, commercial outlets and residential buildings, We United is the natural choice for the construction industry. We can clean the site up and have it look

fantastic for the handover in the safe knowledge that we can keep to tight deadlines and handover times.

### **Office Cleaning Services**

A clean and attractive office environment is more than just window dressing. It is essential to workers' morale and makes an important statement about your company.

We United has rich experience in office cleaning and caters to the smallest businesses to the largest corporations. Flexible in our work, we customize our office cleaning to your requirements and work outside normal office hours at evenings and weekends to make sure your cleaning requirements are met and even exceeded.

#### **Carpet and Upholstery Cleaning Service**

We United is proud to offer professional carpet and upholstery cleaning services to domestic and commercial clients in Doha. Our carpet cleaning team is fully trained and highly motivated in professional carpet and upholstery cleaning, steam cleaning and carpet stain removal.

We United carpet cleaning process involves using detergent-free solutions, which are completely safe to children and pets. We always choose the best biodegradable chemicals and shampoos for our carpet cleaning treatments, which ensure that your carpets retain their optimal colour and appearance.

**Manpower Categories for Cleaning Services** - General cleaners, General workers, Hotel boys, Hotel skill people, housekeeping personnel, waiters, waitresses, attenders, office boys, gardeners, etc.

# **Catering Services**

We United L.L.C. is synonymous with Quality. It is our goal to provide food of the highest quality, prepared, delivered and presented to exact specifications of our customers, maintaining the utmost levels of customer satisfaction, food safety and hygiene.

In providing a Total Management and Staff Commitment to Quality, we at We United LLC Catering Services continuously strive to better ourselves and our products and services through a process of self-auditing, corrective action, external checks and by educating and training our workforce in the latest work methods and procedures. The regular monitoring and checking critical control points during every production process ensure that the required quality standards are achieved, always.

### Our Regular Services

- Hospital and Nursing Home Catering Services
- Institutional Catering Services
- Management Accommodation Catering Services
- Executive Accommodation Catering Services
- Event Catering Services
- Birthday Party Catering Services
- Industrial Site and Labour Camp Life Support Services

## **References - Our Clientele**

**ABB LLC** 

Al Ahli Hospital

Agility Logistics

Amem Qatar

Al Malki Trdg & Contg.

Al Musairie Trdg & Contg.

Alfardan Properties

**Aptech Computer Education** 

ANEL MEP

ANEL MEK

Al Sanabel Trdg & Contg.

Azadea Group

Balquisa.Middle East

BEM JV WCT

BMI Bank

DCI Services

Doha Seef Hotel

Hyundai Chunjo Qatar

Debakey High School

Emco Qatar

**Eversendai** Engineering

Gamuda-Sinohydro WCT JV

Gamuda-Dhukkan WCT JV

Gloria Hotel

**Gulf Ware Housing** 

Keppel Seghers Kentech Qatar

**KBR Causeway Projects** 

Lodeige Systems

Lulu Hypermarket

Muhibbah Engineering

Midmac Tarmac Qatar.

**Nexus Financial Services** 

Newton International School

Overseas Bechtel

Pro-Screen Broadcast & Prof. Media Solutions

**Qatar Medical Centre** 

Seattle Trdg & Contg. Co.

Silver Nitrate Trdg. & Contg.

Siemens Qatar WLL

Simex Qatar

Taihan Electricals & Eng. Co.

**VOLTAS LIMITED** 

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# **Continuing Commitment**

In our relentless quest for excellence, we will put your business needs at the center of our service. We will continue the best at what we do, by attaining standards of Quality and Services second to none, and by further enhancing the reputation and image of We United LLC as one of the world's leading service provider companies.